

## Our Divisions & Services;

### *LG Fleet Corp Pty. Ltd.*

- ✚ Fleet (Vehicle) Tenure
- ✚ Client Fleet - Sale & Leaseback
- ✚ Fleet Asset (Use & Need) Audit
- ✚ Client Owned Fleet – Management & Maintenance Programs
- ✚ Vehicle & Mini-Lease Programs
- ✚ Perpetual Rental Program
- ✚ Fleet Management Programs (Tolls, Fuel and Maintenance elements)
- ✚ Rent-2-Buy Program
  
- ✚ Independent - Vehicle & Fleet Valuation Services
- ✚ Asset Disposal
- ✚ LMCT

### **Off Road Rentals**

- ✚ Casual & Short-term Hire & Rental of LCV & Tool-of-Trade Vehicles
- ✚ Corporate Hire & Rental of LCV & Tool-of-Trade Vehicles
- ✚ Project Specification and Customisation of Vehicles
- ✚ Workshop Fleet-Service of both ORR and Client Vehicle Fleets
- ✚ Fleet Rotation Management

**LG Fleet**Corp.



Incorporating  
**OFF ROAD  
RENTALS**  
abn 51 340 064 401

**LG Fleet**Corp.

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Providing  
*Vehicle Hire/Rental, Perpetual Rental  
and Mini-Lease Programs*  
Including Fleet Management Services to:  
*Corporate, Trade, Government and Industry  
based clients.*



**"Your partner" For Innovative  
Vehicle Sourcing Solutions.**

Corporate details:

**OFF ROAD  
RENTALS**

abn. 51 340 064 401

A Division of LG Fleet Corp Pty. Ltd.

**LG Fleet**Corp.

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## Ok, So What's it all mean?...

***I'm glad you asked - it can be quite confusing!***

*In general terms;*

A traditional **Vehicle Lease** (or Chattel Mortgage – where the Vehicle provides Security over the Loan) is based on the financier providing the vehicle to the client for a confirmed period and generally does not include Service and Maintenance - simply just the vehicle, for which the client assumes responsibility for all maintenance issues. This type of lease can also include a Balloon payment at the end of the lease term which, when paid out, the vehicle only then become the property of the client - Generally this type of lease is used for a 4 or 5 year period and is what

you may get from the Bank or Financier for small businesses. (Company Financials will usually be requested by the

Lease Company for this option)

An **Operational Lease** (Popular choice - this generally also covers Service & Maintenance for the lease term) that the Lease Co places on the vehicle along with a Residual Value and end-of-lease penalties, applicable for not adhering to or exceeding the conditions under which the vehicle was supplied., This means that subject to any penalties that may apply at lease end, the vehicle is returned to the Lease Co and a new Lease for a replacement vehicle is entered into - Generally this type of lease is used for a 4 or 5 year period and is typically only from a Vehicle (FMO) Fleet Management Organisation.

A **Rental/Hire Vehicle** is made available at specific rates for the term of hire as desired by the customer, whether for 1 day, 1 week or a number of weeks or some months - The vehicle **can be returned at any time** during the hire period and rates are adjusted accordingly upon return should the vehicle be returned in an earlier hire rate-band (the period) to that it was initially contracted for.

An **"M-Lease" Vehicle** is contracted to the client for the duration of the selected lease period as nominated by the client; this is generally based on longer (between 4-12 months-plus) required use. The vehicle is provided at a significantly discounted rate for the Mini-lease term which makes this option more financially viable for longer-term application to those of Rental/Hire Vehicles. The vehicle is **not able** to be returned any earlier **without the full financial compensation of the lease contract being made in-full to the company.** (Company Financials may be requested by the Lease Company for this option)

A **"Perpetual Rental" Vehicle** is contracted in a similar manner to those of both a Rental/Hire or Lease vehicle, (think of it as a blend of the two) generally this is a long-term requirement (24-48 Months or greater) however this option provides the client with a significant degree of flexibility in the overall contractual element, as it incorporates an open ended return following a pre-determined expiry date, this also allows for a reduction in some forms of penalties that may be incurred or written in the conditions of a traditional Vehicle Lease.



**For business**, all of the prior options are fully Tax deductible which complies with your business, GST and Taxation lodgements,

along with the frequency of the regular monthly scheduled invoice payments – thus deferring many of the impacted costs directly associated to any vehicle's outright purchase and your continued ownership.

***Of course the only true way to determine what is the correct option for your business or Fleet requirements is to arrange an obligation free consultation with one of our qualified staff to conduct a Fleet Audit Assessment with you - to assist in determining which of our services is right for you - today, tomorrow and for the future – after all, you understand your business, where we understand vehicle funding and Fleet management!***



All and any form of Rental/Lease or Supply contract from any supplier is a legally binding document and should be entered into only upon full disclosure and understanding of the contract by the client.

***Off Road Rentals is Australia's leading and preferred 4WD Hire & Rental Company.***

